

November, 2008

Volume 30, Issue 11

**Chamber Premium Members**

***Gold Members***

- A+ Printing
- Albright Abstract & Title Guaranty Company
- Baskin, Stevens & Freeland, P.C.
- CableONE
- City of Ponca City
- ConocoPhillips
- Dancey-Meador Publications
- Eastman National Bank
- Evans and Associates Enterprises, Inc.
- First National Bank of Oklahoma
- Hays Sign/Precision Screen
- Home National Bank
- Jack Bowker Ford Lincoln Mercury
- Parker Pest Control, Inc.
- Personnel Staffing, Inc.
- Power 104.7 KIXR FM
- Oklahoma Municipal Power Authority
- Otoe-Missouri Development Authority
- Ponca City News
- RCB Bank/ Pioneer
- Rick Scott Construction, Inc.
- Sooner Construction Company

***Silver Members***

- 89.7 The House/Praise 88.7
- Hospice of North Central OK
- Oklahoma Natural Gas Company
- Food Pyramid
- Primerica Financial Services

***Bronze Members***

- Albright Insurance Agency, Inc.
- AT&T
- Brandt's Ace Hardware
- Century 21 Group One Realtors
- Cherokee Strip Credit Union
- Comfort Inn & Suites
- Davis Moore Auto Group
- The Gift Shoppe/The Emporium
- Larry Murphy Insurance Agency
- Lindsay Manufacturing, Inc.
- Ron M. Kreger, M.D.
- Pryse Monument Company
- Stolhand Heating and Air Conditioning
- Team Radio
- WBBZ AM 1230



## 10 Reasons to shop Ponca City First!

Why shop at a locally owned business first? The following 10 reasons show how more money spent at a local Ponca City business is reinvested in our community, creating diversity and helping Ponca City maintain its unique appeal, while keeping our local economy strong!

- **1. Shopping Ponca City creates jobs.**  
 Shops in Ponca City create local employment and self-employment. These people in turn spend in our local economy and the tax dollars they generate help keep our city strong!
- **2. Local businesses invest more in Ponca City.**  
 Local businesses are proportionally more generous in their support of local charities, schools, and community events. So supporting local businesses means a financial impact on Ponca City.
- **3. Local businesses sell a wide range of great products at affordable prices.**  
 Many people get out of the habit of shopping locally and are then surprised by the range of products and gifts available right here in Ponca City. Check out what our retailers have to offer!
- **4. Shopping local saves you money.**  
 Out of town shops have done a good job of convincing us all that local businesses = expensive. If you add travel, fees to transfer larger items and your time, the overall cost is often much higher. Please consider all the costs you might have before you make that purchase.

Cont. on Pg 2

## Community Wide Holiday Giveaway!

### Largest Retail Event in Oklahoma and Kansas!

The 2008 Community Wide Holiday Giveaway is here! The big drawings will be announced on Thursday, December 18<sup>th</sup> starting at 7 p.m. This year spread your tickets out on your dining room table or living room floor and listen for the winning ticket numbers on your favorite radio stations KLOR, KPNC, KIXR, WBBZ, 89.7 the House or Praise 88.7!

Several participating merchants are going to also host "listen parties" in their businesses that evening during the drawings.

The tickets will be drawn at the Chamber Office, 5<sup>th</sup> and Grand, starting at 7 p.m. Then the numbers will be phoned into the participating radio stations. They will then announce the numbers over the radio and you will have 5 minutes to phone in to the Chamber if you have the drawn number. You will then have a period of time to present the number to the Chamber Office that night. You must phone the chamber with the winning ticket number and then present the ticket at the Chamber Office in order to win.

The Ponca City Business Council sponsors this retail promotion. Erin Liberton of City National Bank was this year's chairperson. Make sure you shop with our participants and ask for your tickets. What a great way to thank your customer for shopping at your business.

Remember you have the opportunity to win up to \$13,000 in this year's Community Wide Holiday Giveaway!

You will want to start shopping with participating CWHG merchants this month and get those tickets! Look for the "Santa Shops Ponca 1st" poster in the window of the participating businesses. We have 76 participating businesses. Following on page 2 is the list of our participating Chamber businesses:

Cont. on Pg 2

## *10 Reasons to shop Ponca City First!*

- **5. Shopping local retains our communities.**

People don't like losing shops and services in Ponca City but don't equate this to how they spend their money. In order for our businesses to stay open they have to have customers!
- **6. Shopping local retains our distinctiveness.**

Independent shops create distinctive shopping experiences and stock different products. Local businesses respond more quickly to the needs of local customers, stocking products to meet the changing population needs.
- **7. Shopping local saves the environment.**

Local shops often stock a high percentage of locally sourced goods which do not require long car and bus journeys, helping reduce our global footprint.
- **8. Local shops are for everyone.**

Most people can get to Ponca City businesses easily and this is especially important for the elderly, young adults with children and people without transportation.
- **9. Ponca City stores value you more.**

Evidence from numerous surveys show people receive better customer care and service when they shop local. It is no different here in Ponca City! Our businesses survive by their reputation and repeat business which means you get a higher standard of service.
- **10. Shopping local saves services.**

Private and public sector services cluster around shops. As shops disappear so do hairdressers, banks, and restaurants, etc.

**So....shop smart,  
shop Ponca First!**

## *2008 Community Wide Holiday Giveaway Participants*

- |  |  |
|--|--|
| 89.7 The House/ Praise 88.7<br>Aaron's Sales & Lease<br>Abbey's Hallmark<br>Affairs To Remember<br>Aldi Inc<br>Anderson Floor to Ceiling<br>Angel Central<br>AT&T Wireless<br>Blanton Chiropractic Clinic<br>Boettcher Boettcher & Lobaugh<br>Boettcher Martin Jean & Jackson<br>Brace Books & More<br>Brandt's Ace Hardware<br>Brown's Shoe Fit Company<br>CableONE Advertising<br>Cannon Honda<br>Chapman Shoe Emporium<br>Cimarron Public Transit<br>City National Bank<br>Completely Quilted Bernina Sewing Center<br>Davis Moore Auto Group<br>Discount Carpet Outlet<br>Eastman National Bank<br>First National Bank of Oklahoma<br>Food Pyramid- North<br>Food Pyramid- South<br>GK Tire & Auto Service Inc.<br>Head Country Bar-B-Q Restaurant, Inc.<br>Her Majesty's Gems<br>Hobby Lobby Creative Center<br>Installations Unlimited<br>Jack Bowker Ford Lincoln Mercury<br>JCPenney<br>Kentucky Fried Chicken | Lowe's Home Improvement Warehouse<br>Mazzio's Pizza<br>McDonald's<br>McGee Jewelers<br>Oklahoma Blood Institute<br>Old West Liquors<br>Outpatient Surgical Center of Ponca City, LLC<br>Pemberton, Inc.<br>Phillip A. Tyndall, D.D.S., P.C.<br>Plaza Wine & Spirits<br>Ponca City Discount Foods<br>Ponca Plaza Twin<br>Ponca Print & Copy, LLC<br>Power 104.7 KIXR FM<br>Quality Pools & Spas<br>RCB Bank - Pioneer<br>Sears<br>Shanghai Music & Sound, Inc.<br>Smith Home Furnishings, Ltd.<br>Spray's Jewelry & Gifts<br>Stolhand Heating & Air Conditioning<br>Team Radio<br>The Buckle<br>The Ponca City News<br>The Prairie Rose<br>The Raspberry Thicket Gifts and Snacks<br>Toni's Westside Healthmart<br>University Center at Ponca City<br>Walgreen's<br>Walmart Supercenter Store<br>WBBZ AM 1230<br>What A Cowgirl Wants |
|--|--|

PARTICIPANT SPONSORS—NO TICKETS WILL BE GIVEN AT THESE PARTICIPANT SPONSOR LOCATIONS

- |  |  |
|--|--|
| A+ Printing<br>Albright Insurance Agency, Inc.<br>CableONE<br>ConocoPhillips<br>Dancey-Meador Publications, Inc.<br>Earl Ball Insurance Agency, Inc. | Edward Jones - Cline<br>Larry Murphy Insurance Agency Incorporated<br>Lindsay Manufacturing, Incorporated<br>Ponca Plaza, Ltd. |
|--|--|

**Louise Fluke Oklahoma Flag Plaza**  
**Dedication November 16<sup>th</sup>!**

The Louise Fluke Oklahoma Flag Plaza will be dedicated on Sunday, November 16<sup>th</sup> at 2 p.m. The plaza is located on the grounds of Marland’s Grand Home.

The Fluke family has been invited to attend along with several dignitaries. Louise Fluke was a Ponca City resident when she submitted the winning design for the Oklahoma State Flag.

The Louise Fluke Oklahoma Flag Plaza is the last project celebrating the Oklahoma Centennial. All the centennial projects were organized by a special committee of the Chamber of Commerce. Larry Buck served as the Centennial Chairperson for the Chamber and T.L Walker has been the flag plaza Chairperson. Both will speak during the dedication.

The plaza will feature the design that Mrs. Fluke created in the base along with a flag pole for the American Flag. It also has a brick and paver plaza featuring many Ponca City residents and businesses and a tribute to the DAR.

The public is invited to attend this special event and the reception to follow in the Grand Home.

**Leadership Alumni Luncheon**  
**Friday November 14<sup>th</sup>**

All Ponca City Leadership Alumni are invited to attend the Leadership Alumni meeting/luncheon on Friday November 14<sup>th</sup> at 12 noon at the Rusty Barrell.

The luncheon is free for alumni to attend. A special speaker will be on hand to address the group. There will also be election of officers, schedule of quarterly meetings and some volunteer opportunities.

Please RSVP the Chamber Office 765-4400 if you plan to attend.

**Larry Murphy Insurance Celebrates 25 years!**  
**Ribbon Cutting Tuesday November 18<sup>th</sup>**

The Chamber Board of Directors, Ambassador Committee and President’s Club will have a Ribbon Cutting Ceremony for Larry Murphy Insurance on Tuesday, November 18<sup>th</sup> at 2 p.m. Larry Murphy Insurance is at a new location, 113 East Grand Avenue.

Larry Murphy Insurance is owned and operated by Larry and Nancy Murphy. Their son Kelly also works with his parents in the business. Larry Murphy Insurance is celebrating 25 years of serving Ponca City and our region.

Everyone is invited to attend this special event and congratulate the Murphy's for 25 years and for their new location!

Ponca City is blessed with many outstanding citizens. 2 of the Chamber’s favorites are Louise Abercrombie and Jo Saylor. Both contribute a lot to Ponca City.



Mayor Homer Nicholson speaks during the unveiling of the latest Ponca City Jo Saylor statue. It is located on the grounds of the Marland Mansion. It is beautiful and adds to what we can promote in the way of tourism for Ponca City! Great things have been taking place with this new statue and the downtown murals! Ponca City is just adding more and more to our tourism inventory! This is very positive for our local economy!

**Ribbon Cutting Events! To date we have had 26 Ribbon Cuttings and Groundbreakings in 2008! In October we had 3:**



United Way Financial Stability Initiative Office in the Bank of the West Building first floor located downtown. Melissa Brumley, director cuts the ribbon.



Complete Vision Care located at 521 East Hartford. Dr. Brian Zwanziger cuts the ribbon along with his wife Jessica.



Easley Communications located at 422 S. 14<sup>th</sup> Street. Anita Thompson cuts the ribbon.



**Chamber Business after Hours**  
**Hosted by United Way of Ponca City and John's!**

The November Chamber of Commerce Business after Hours will be hosted by **United Way of Ponca City and John's**, located next to each other at 2<sup>nd</sup> and Cleveland Street. Business after Hours will be Tuesday, November 18<sup>th</sup> from 5 – 7 p.m.

Please join United Way of Ponca City and John's for an enjoyable evening of fellowship and sharing information with other Chamber Members. Make sure you bring your business card for a free drawing.



Thank you Aldi's for hosting the Chamber's first Business before Hours! It was a blast and well attended!

Mark your calendars today for the Chamber of Commerce Banquet to be held on Thursday, January 22<sup>nd</sup> at the ConocoPhillips Atrium. This will be an exciting Chamber Banquet kicking off a wonderful year for Ponca City! Tickets will go on sale in December!

There is no place like Ponca City during the Holidays! Check out the Tourism Web Site at [www.poncacitytourism.com](http://www.poncacitytourism.com) for all the fun activities! Don't miss our annual Holiday Parade and the Festival of Angels Holiday Lights just to name a few of the holiday events!

Support the Ponca City Annual Veteran's Day Parade on Saturday November 8<sup>th</sup> starting at 10:30 a.m. downtown Ponca City! During this year's parade the military that have just returned with the Oklahoma 45<sup>th</sup> will be honored!

**Producing Resourceful Informed Dedicated Employees!**

The Ponca City PRIDE Program is sponsored by the Ponca City Area Chamber of Commerce!

**Purpose**

To create a customer/visitor oriented environment in Ponca City and in Kay County so every customer/guest feels good about his/her visit and wants to return to Ponca City and your business!

**Who Should Attend?**

Ponca City Pride is a "state of mind" in our community that recognizes the importance of customers and visitors to our city. Image, service, knowledge of our area's attractions is all critical if we are to be successful in promoting Ponca City. This program is for management, employees, sales staff, clerks, and any "front line" people who deal with the public. This includes **any employee** who would come in contact with a customer should attend this workshop.

**Registration**

Registration fee is \$5 per person for Chamber Members and \$10 per person for non chamber members. Contact the Ponca City Chamber Office 765-4400 to register your employees and set the time and date most convenient for your business.

Mayor Homer Nicholson said that when good hospitality spreads throughout our community everybody wins! With this workshop you get a package deal – examples of how to create quality customer service and the materials to show you how to do it.

This program will show your employees how to give excellent customer service and be a knowledgeable ambassador for Ponca City!

This is what other people who have participated in the PRIDE Program have said about the training!

- "I thought I was going to be bored. I was not bored, it was just the opposite. Very interesting and I learned a lot!"
- "I thought I already offered good customer service but I learned ways to take my service to another level!"
- "I learned that Ponca City has a lot to offer and do."
- "I really enjoyed the Moments of Truth. That can really make the difference in keeping a customer."
- "I now realize how important the appearance of my office and my employees is to the success of my business."
- "I learned that good service can keep existing business and help me expand my business."

## ANOTHER OCTOBER FOR THE FINANCIAL HISTORY BOOKS

David Myers

Ponca City Development Authority

October, 2008 has now taken its place in financial history along side two other memorable Octobers, namely October, 1987 and October, 1929.

October 1987 turned out to be a bit of a glitch, but not really a sea change in the financial operations of Team America. October 1929, of course, was that and more. Following the events that launched the Great Depression, the financial world changed forever. It may remain to be seen whether this most recent October will have the same effect but it is worth considering its impact, at least in the short term, on Ponca City.

The short answer is that we really don't know at this point what it all means. The Ponca City economy has been humming along quite nicely, thank you very much, up through at least today. Our economy does have an oil component which has helped a little but we're not as dependent upon that oil component as most other communities in Oklahoma.

Oil, to be sure, has been riding the roller coaster as well and is currently in a trough. Look for this to change as OPEC slashes production, an oil derrick worker has a bad day or some other factor kicks in that gets the speculators revved up. The financial wizards continue to search for places to put money to get high returns and oil is attractive since, at least for now, we can't live without it.

Employment in Ponca City, according to OSU and OESC is at an all time high. As you no doubt are aware, our challenges to recruiting business over the last two years has been hampered by that low unemployment and the lack of available, appropriate buildings.

From a financial perspective, our banks are stable and well managed. People with good credit can still get loans when they need it. Moving forward, however, businesses need capital to expand and relocate. We've talked to one company already that, although they are looking at a record year, told us that their parent company from back east has told them to slow down. These East Coast folks, it seems, simply do not believe our economy is as strong as it is. "We're New York," they say, "and you're *Oklahoma*. How could your economy be stronger?" As silly as this true story sounds, they're holding the purse strings and this company may be pulled in a little by their overlords. They are not the only company caught up in this stalemate and they help us see how we are effected here in Ponca City.

As far as housing is concerned, Ponca City already does not have enough housing as it is, let alone a real foreclosure problem. A recent report to the PCDA Trustees found that Ponca City was lagging significantly behind Stillwater and Bartlesville over the last three years in the production of new houses while, at the same time, leading both in job creation.

We need more houses, it would seem, but the home mortgage market has almost frozen in other parts of the republic. Realtors will tell you that the buyers are here in Ponca City but that the mortgages are getting tougher to get. Sounds like what we read about in the national press. As reported last month, home prices continue to rise in Ponca City even as homes take longer to sell. In addition, at a time when Ponca City really could use some new retailers, the national retail firms are getting skittish, closing stores around the country and not opening new ones.

So our advice, as reported in our Weekly Update of October 17<sup>th</sup> is simple: Get in, sit down, hold on and shut up. That's the mantra for right now. The fundamentals of the Ponca City economy remain strong. We're well positioned to ride out this economic storm. We'll have to deal with less retail for a while and the housing mess is still sorting itself out which may take some time.

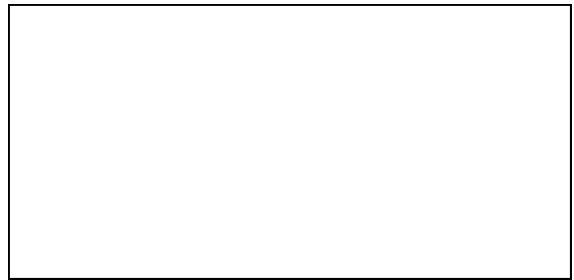
The good news is that job opportunities should hold up. Businesses may not expand as much, construction will likely slow, and there may even be a business that could close, but overall, there is work to be done in Ponca City and a life to live, even as the economic storm clouds pass overhead on their way to California.

**NOVEMBER 2008  
BUSINESS OF THE  
MONTH**



"JACK BOWKER FORD  
LINCOLN MERCURY"

**OCTOBER BAH**



**BUSINESS CARD WINNER!**

Your Chamber of Commerce putting dollars  
back into Ponca City Businesses!

**Chamber Buck Annual Sales as of**

**OCTOBER 2008**

**\$148,440.00**

**ADVERTISE HERE!! FOR THE LOW COST OF \$50 A MONTH OR \$150 FOR A QUARTER YOU CAN PLACE YOUR AD HERE! PLEASE CALL THE CHAMBER AT 765-4400 OR EMAIL [debbie@poncacitychamber.com](mailto:debbie@poncacitychamber.com)!!**



1904 N. Union, Ste 103  
Ponca City, OK 74601

*We provide quality end-of-life care at no expense to the patient, while supporting their family and others in the community who are experiencing grief.*

580-762-9102  
800-814-9102  
Fax: 580-762-9111

[info@hospiceofnorthcentraloklahoma.com](mailto:info@hospiceofnorthcentraloklahoma.com)  
[www.hospiceofnorthcentraloklahoma.com](http://www.hospiceofnorthcentraloklahoma.com)

## 2009 LEADERSHIP PONCA CITY

***Cathy Sebring***  
***Eastman National Bank***  
***Loan Assistant***




- **Married (Allen)**
- **Civic & Community Involvement**
  - Ponca City Kiwanis
- **Awards/Honors**
- **Hobbies/Interests**
  - Crafting
  - Gardening
  - Cooking
  - Home Remodeling

***Home Address***  
 305 Redbird Dr.  
 Ponca City, OK 74601

***Work Address***  
 Eastman National Bank  
 222 E. Grand Ave.  
 Ponca City, OK 74601  
 580-718-4153  
 580-718-9995 (fax)  
 csebring@eastmannational.com

***Dave Baur Jr.***  
***Sooner Construction***  
***Project Manager***




- **Married (Carol Ann)**
  - Cassandra, Landry
- **Civic & Community Involvement**
- **Awards/Honors**
- **Hobbies/Interests**
  - Boating
  - Hunting
  - My family

***Home Address***  
 100 Lakeview Dr.  
 Ponca City, OK 74604

***Work Address***  
 Sooner Construction Co.  
 3783 W. North Ave.  
 P.O. Box 1872  
 Ponca City, OK 74601  
 580-767-1095  
 580-762-5157 (fax)  
 dbaur-scc@cableone.net

***Dr. Tim Blanton***  
***Blanton Chiropractic Clinic***  
***Owner***



- **Married (Echo)**
  - Garrison, RayLynn
- **Civic & Community Involvement**
  - P.C. Chamber of Commerce
  - PTA President
  - 101 Rodeo Foundation
- **Awards/Honors**
  - Friends of Education
  - PRCA 101 Wild West Rodeo Committee Person of the year
- **Hobbies/Interests**
  - Rodeo
  - Hunting
  - Fishing
  - Children's Sports Events & PTA

***Home Address***  
 4501 W. Hartford Ave.  
 Ponca City, OK 74601

***Work Address***  
 Blanton Chiropractic Clinic  
 101 East Broadway Ave.  
 Ponca City, OK 74601  
 580-765-2482  
 580-765-4852 (fax)  
 blantonclinic@sbcglobal.net

***Jaden Worley***  
***Ward's Air Conditioning***  
***Sales Manager***



- **Single**
- **Civic & Community Involvement**
  - P.C. Mainstreet Authority (Economic Restructuring Committee)
  - YAPS
- **Awards/Honors**
- **Hobbies/Interests**
  - Running
  - Golf
  - Music

***Home Address***  
 212 E. Woodbury  
 Ponca City, OK 74601

***Work Address***  
 Ward's Air Conditioning  
 209 N. 1st  
 Ponca City, OK 74601  
 580-762-9513  
 580-762-4560 (fax)  
 jworley@cableone.net

## Tourism – October 2008

**By Mary Beth Moore, Tourism Coordinator**

### **Highlights:**

It's been a great month with a lot of activity including events, tours, entertainment and a new downtown mural! I would suggest, if you haven't seen it yet, get down to 1<sup>st</sup> and Grand and take a look at the beautiful murals that were painted this month by Dr. Bob Palmer and his staff of artists from the University of Central Oklahoma – Edmond. The East wall depicts the Arcade Hotel in its glory day with period vehicles as well as patrons of the hotel, including E.W. Marland, Lew Wentz and the Miller Brothers – the West wall depicts the railroad with E.W., Mary Virginia, Lydie and George, as well as other historic characters from the early 1900's.

Ponca City Tourism received the Red Bud Merit Award for best brochure/publication as well as the Merit Award for Outstanding Event – Herb Festival, submitted by the Rosemary, Sage & Thyme Garden Club at the Oklahoma Governor's Tourism Conference. The conference was great, with breakout sessions including "nothing but net" highlighting the new Travel OK website which will include all of Ponca City's attractions, restaurants, lodging, recreation and entertainment. Other sessions I attended include marketing and getting your money's worth in advertising dollars.

The Athens Art Consortium, a first time fundraising event to benefit The Marland Estate Foundation, included art tours around Ponca City with stops at the Marland Mansion, Ponca City Library, Poncan Theatre and Standing Bear Museum. Two luxury coaches arrived on Tuesday, October 14<sup>th</sup> from Tulsa and Oklahoma City. We had a great number in attendance, and people were just amazed at what Ponca City has to offer – the day's events included a brunch, signing by Cordelia Clapp, a bronze unveiling by Jo Saylor, informative tours of the Matzene Collection as well as the Lobby Art at the Poncan Theatre, a book signing by Frank Keating and Mike Wimmer for their writing, art and illustrations of "The Trial of Standing Bear and a showing of the Walt Harris private collection at Standing Bear Museum.

Events this month started off with beautiful weather and outstanding numbers at Oktoberfest. The staff and volunteers of the Marland Estate always do a great job with this annual event – there were more vendors than ever, a lot of great entertainment and two full days of family fun on the grounds of the Marland Mansion. Blues for Food grows bigger every year. Six regional area bands entertained the crowd this year at the 101 Rodeo Grounds with horseshoe tournaments and free BBQ. Everyone had a great time! The admission for this event is half price when you bring 2 canned food items for the Salvation Army food bank, so if you've never attended this event watch for it next year, the entertainment is phenomenal!

Kaw Lake Association held their 2<sup>nd</sup> Annual Kaw Lake Fall Festival at Camp McFadden this past weekend. The weather could not have been better, and a lot of young families came out with their children to participate in canoe rides, hay rides, inflatable games, nature walks, fishing and much more. The volunteers worked hard at making this an exceptional event and the camp was busy all day long.

Let's not forget the 2,000 entries from all over the United States here to compete in the National Ranch Sort Championships this past month at the Play Pen Arena. This event started with a mere 150 to 200 entries last year and has grown to over 2,000 entries! We are excited to be the location for this National Championship.

### Advertising/Marketing:

Oklahoma Today – January/February 2009 ad space reserved

4<sup>th</sup> Quarter Rack Card completed

Green Country Event Guide ad completed

2009 Annual events sent to Green Country for publication

Red Carpet Country Event Guide ad completed

Web page editing for the Ponca City section on Wild West Territory website complete

Green Country Attractions Map edits completed

### Meetings/Events attended:

Attended Leadership History Day – I am a class participant.

Attended Art Consortium Meeting

Volunteered Saturday and Sunday of Oktoberfest

Volunteered Kaw Lake Fall Festival at Camp McFadden

Attended mural meeting

Helped paint primer at the mural site

Attended the Governor's Conference on Tourism

Attended FEAO Meeting in Duncan, Oklahoma

### Tours & Proposals:

Athens Art Consortium – (120)

"Sunshine Group" Tulsa (54)



The Ponca City Tourism Bureau and Herb Festival Committee were both recognized at the Governor's Conference on Tourism with a Merit Award. The Ponca City Tourism Bureau was recognized for its outstanding marketing piece. The Herb Festival was recognized as an outstanding Oklahoma Event!

Hardy Watkins, Oklahoma Tourism Director congratulates T.L Walker and Mary Beth Moore for the awards Ponca City received. It is always exciting to be recognized for your efforts.



Congratulations to Becky Hatton, RCB Bank Pioneer, for being the Ambassador of the 3rd Quarter!



WE WILL BE ELECTING OFFICERS FOR 2009—

VICE PRESIDENT, SECRETARY, PUBLICITY CHAIR AND SOCIAL CHAIR

PLEASE JOIN US FOR

**BEDLAM YAP!**

NOVEMBER 13, 2008—5:30PM  
AT GK TIRE AND AUTO, 111 N 1ST  
SPONSORED BY

**GK TIRE & AUTO AND ALBRIGHT INSURANCE**

WE WILL HAVE GAMES AND DOOR PRIZES!!!

DOOR PRIZES INCLUDE:

\$25 GK TIRE & AUTO GIFT CERTIFICATE  
HOME INTERIORS CANDLES  
TEETH BLEACHING FROM TYNDALL FAMILY DENTISTRY  
GIFT CERTIFICATES FROM THE DAILY GRIND





Parker Pest Control is a Gold Premium Member of the Ponca City Area Chamber of Commerce. Parker Pest Control is located at 3616 Lake Road. They have been a PROUD member of the Ponca City Area Chamber of Commerce since July 28, 1993. We appreciate their support of our Chamber of Commerce.

The Ponca City News is a Gold Premium Member of the Ponca City Area Chamber of Commerce. Ponca City News is located at 300 North 3rd Street. They have been a PROUD member of the Ponca City Area Chamber of Commerce since January 1, 1901. We appreciate their support of our Chamber of Commerce.

Comments by Janet Martin  
Chamber Chairperson

As we approach cooler weather and the upcoming holiday season, we are reminded of our hometown, Ponca City, and the meaning of Ponca Pride. It is fun to see the business community thrive and bustle this time of year to be ready to meet your shopping expectations. Shop Ponca First throughout the year and especially support our local businesses and industries this season.

Our attention once again has turned to the Sports Complex and what it would mean to so many, our community, families, young, and elders. Let us remember we work together in a progressive city. We are looked upon as a leader throughout the State of Oklahoma in making decisions that reach farther than just tomorrow but into a long range plan. I encourage you to support the Mayor and Commissioners in extending the tax that will get our complex built and continue to keep our economy strong and healthy. Let us be guided with the desire to build and grow Ponca City, taking care of our citizens and supporting our community.

A BIG THANKS to our hosts for Young Area Professionals (YAPS) this year. We look forward to many more upcoming events for them.

Albright Insurance Agency and GK Tire team up to host the YAPS at GK Tire for November and YAPS will join the Chamber Board and City of Ponca City for their December Business after Hours at the Marland Mansion. Here is a list of who has sponsored YAPS to date.

- |                                   |                           |                           |
|-----------------------------------|---------------------------|---------------------------|
| Albright Insurance                | Eastman National Bank     | Larry Murphy Insurance    |
| Anderson Floor to Ceiling         | Evans and Associates      | Paladin Apartments        |
| Boettcher, Martin, Jean & Jackson | GK Tire                   | Ponca City Medical Center |
| Jack Bowker Ford Lincoln Mercury  | Head Country              | PSI                       |
| City of Ponca City                | Her Majesty's Gems        | RCB Pioneer               |
| ConocoPhillips                    | Home National Bank        | The Gift Shop             |
| The Daily Grind                   | First National Bank of OK | Wachovia Securities       |

### **Welcome New Chamber Members!**

As of the printing of this newsletter these are the new members to our Chamber for this month. Any new members after the printing deadline will be in the next newsletter. Thank you to these new Chamber Members for their support of our Chamber of Commerce.

**Auto Glass Center**, 1801 E. Hartford; **Easley Communications**, 422 S. 14th; **Encompass Tool & Machine, Inc.**, 2402 Sykes Blvd.; **Garland Family Medicine**, 111 Patton Drive; **Chuck Hoddy Glass**, 727 N. Union; **KTEW TV 20**, 212 N. 3rd; **Otoe-Missouria Development Authority**, 5100 N. Brookline, Ste. 350, OKC; **Superior Windows, Doors & Vinyl Siding Inc.**, 1904 N. Union, Ste. 210; **Wedd Photography**, 7076 Rhgato Acres Rd.; **Cathie Sanders**, Individual; **Woodlands Christian Church(Disciples of Christ)**, 1400 E. Hartford and **Write Communications, Inc.**, 122 E. Grand, Ste. 101.

### **Our Chamber of Commerce at Work!**

**Please note this month several meetings are not at their regularly scheduled time. Please check the day and time for all of our monthly meetings this month as some changes were made due to the holidays. It will be the same way in December.**

**Tuesday November 4 – VOTE TODAY!**

**Wednesday November 5** Leadership Ponca City

**Thursday November 6** Education Committee will meet at 4 p.m. at Union School. Malcolm Cooper of Staples is the Chairperson.

**Tuesday November 11** Veteran's Day the office is closed!

**Wednesday November 12** Ponca City Business Council will meet at 8 a.m. in the Chamber Office Patt Hughes Board Room. Daren Wilson with Albright Insurance is the Chairperson.

**Thursday November 13** YAP Social starting at 5:30 p.m. at GK Tire located at 111 N. 1<sup>st</sup> Street. This YAP Social is hosted by GK Tire and Albright Insurance.

**Friday November 14** Leadership Alumni Luncheon at 12 noon at the Rusty Barrel. All Leadership Alumni are invited to attend. You must RSVP by phoning 765-4400.

**Sunday November 16** Dedication of the Louise Fluke Oklahoma Flag Plaza at 2 p.m. on the grounds of Marland's Grand Home. It is also Oklahoma's 101<sup>st</sup> Birthday!

**Tuesday November 18** Ambassador Committee will meet at 8 a.m. in the Chamber Office Patt Hughes Board Room. Joe DeNoya with Pemberton's is the Chairperson.

**Tuesday November 18** Ribbon Cutting Ceremony for Larry Murphy Insurance at 2 p.m. located at their new location 113 East Grand Avenue. Larry Murphy insurance will also celebrate 25 years of being in business!

**Tuesday November 18** Business after Hours from 5 – 7 p.m. hosted by United Way of Ponca City and John's.

**Wednesday November 19** Finance Committee will meet at 10 a.m. in the Chamber Office Patt Hughes Board Room. Ryan Schwabe with Baskin, Stevens and Freeland is the Chairperson.

**Wednesday November 19** Executive Committee will meet at 10 a.m. in the Chamber Office Patt Hughes Board Room. Janet Martin with Eastman National Bank is the Chairperson.

**Thursday November 20** Tourism Bureau will meet at 8 a.m. in the Chamber Office Patt Hughes Board Room. Kelly Johnson with Quality Water is the Chairperson.

**Thursday November 20** Community Development Committee will meet at 10 a.m. in the Chamber Office Patt Hughes Board Room. Barry Bickle with Eastman National Bank is the Chairperson.

**Friday November 21** Governmental Affairs Committee will meet at 7:30 a.m. in the Chamber Office Patt Hughes Board Room. Molly Kyler with Pioneer Technology is the Chairperson.

**Tuesday November 25** Chamber Board of Directors will meet at 11 a.m. in the Chamber Office Patt Hughes Board Room. Janet Martin with Eastman National Bank is the Chairperson.

**Thursday, Friday and Saturday November 27 – 29<sup>th</sup>** the office is closed for Thanksgiving! **Happy Thanksgiving – we have so much to be thankful for!**

**For more information on any of these Chamber events or meetings please contact our office 765-4400 or email Rich Cantillon at**

**[rich@poncacitychamber.com](mailto:rich@poncacitychamber.com)**

### Member-to-Member Discounts

Following are the discounts being offered to Chamber members by other members. To receive the discount, simply show the participating business your Discount Card. If your business needs additional cards, or would like to participate in this free program, call the Chamber at 580-765-4400.

**All Star Advertising & Promotions, 820 W. College:** Free \$15 set-up fee on any new order. For chamber members only! Call Dale at 580-363-2948. Offer expires 12/31/08.

**At Home Medical, 1209 E. Prospect Ave.:** 10% discount on anything in the store. Cash Sales only. Call 765-8155. Offer expires 12/31/08.

**Bob's Glass Plus, 619 S. 1st:** Free Glass Cleaner with full tint. Call 762-8522 or 762-8746 and make an appointment. Offer expires 12/31/08.

**Bodyworks Massage & Spa, 2002 N. 14th:** \$5 off one hour massage. \$5 off 1/2 hour massage. For chamber members only! Call 762-5000. Offer expires 12/31/08.

**Jack Bowker Ford Lincoln Mercury, 2415 N. 14th:** Receive 10% off any rental vehicle. Call Kim Ochoa 765-5533. For chamber members only! Offer expires 12/31/08.

**Brandt's Ace Hardware, 3203 N. 14th:** 10% off all hardware items, excluding power tools and fence supplies. 5% off tire purchases. Call 762-2921. Offer expires 12/31/08.

**Brown's Shoe Fit Company, 2101 N. 14th:** 15% off purchase of \$65.00 and up. Offer expires 12/31/08

**Carriage House Cleaners, 713 E. Hartford:** 10% off any cleaning services. For Chamber members only! 762-8250 Offer expires 12/31/08.

**Chimney Doctor, 5911 E. 68th :** Certified Sweep Service offers \$20.00 off regular cleaning & inspection price. Call 762-3838 or toll free at (888) 477-SOOT (7668). Offer expires 12/31/08.

**Completely Quilted Bernina Sewing Center, 315 E. Grand:** Free Fat Quarter with \$20 or more purchase. Call 718-9300. Offer expires 12/31/08.

**Cope Photography, 1804 North 5th:** One free 8x10 with any portrait package purchase. Call 762-2075 for your appointment today! Offer expires 12/31/08.

**The Daily Grind, 202 E. Grand:** Any large drink for a medium charge. Call David Broome at 762-5594. Offer expires 12/31/08.

**Enterprise Rent-A-Car, 3214 N. 14th:** We have everything from compact cars to sport utilities to 15 passenger vans. Receive 10% off daily and weekly rental rates and over 40% off daily rates for week-ends. Call Dewey Wilson or Katy Smith at 718-9500. No expiration.

**The Gift Shoppe—The Emporium-Deli-licious Diner, 301-307 East Grand:** 15% off any regular priced items. Members only! Offer expires 12/1/2008 (Excludes Dec 2008).

**Golden Villa Adult Day Services, 1722 N. 4th Street, Suite B:** Visit our day program for one day at no charge. Must be a new appointment. Call Melissa at 762-0264.

**Grand Flowers & Gifts, 217 East Grand:** 10% off Total Purchase. Call 762-3388. Offer expires 12/31/08.

**Happy Days Café, 423 East Grand:** 10% off Full Breakfast, Sandwiches, Salads and Dinners (Beverages not included). Call Lee Vernon at 762-2310. Member meals only. Offer expires 12/31/08.

**Head Country Bar B Q, 1217 E. Prospect:** 10% off regular price dinners. Call Charlie Ryan at 767-8304. Offer expires 12/31/08.

**Kay Office Equipment Company, 1401 N. 7th:** Your old copier is worth at least \$500 as trade in on a new Toshiba or Samsung Digital Copier. 10% discount off all supplies in stock. Call Dan Stahl at 765-4436. Offer expires 12/31/08.

**Mayer Eye Care, 1722 N. 4th, Suite C:** 10% off Regular Priced Items. Call 762-0870 for your appointment today! Offer expires 12/31/08.

**Mazzio's Pizza, 720 E. Prospect:** Mazzio's Pizza will give a 30 % discount on 5 or more pizzas. A 10% discount for members on any menu item. Void with daily specials, coupons, discounts, or Mazzio's special offers. Marc & Kathy Leavell. Offer expires 12/31/08.

**McGee Jewelers, 219 East Grand:** 30% off store wide excluding repairs and class rings. Call Matt McGee at 765-2636. Offer expires 12/31/08.

**Parker Pest Control, 3614 Lake Road:** First treatment on five step lawn program, 1/2 price for new customers. Call Brad Parker at 762-6614. Offer expires 12/31/08.

**Pecan Place Apartments, 3550 N Pecan Road:** \$50.00 off move-in rent on a 1 or 2 bedroom unfurnished apartment. Members only. Call Kaleen Mills at 767-7783. Offer expires 12/31/08.

**Personnel Staffing, Inc., 715 E. Hartford:** Four hours free on a forty hour work week. Only one per customer. New job orders only. Please contact Mikki or Tricia at 762-8376. No expiration date.

**Ponca Bowl, 2000 Lake Road:** Buy 1 Get 1 Free, Open play only. Call 762-3333. Offer expires 12/31/08.

**Prairie Rose, 407 East Grand:** 15% off regular price items. Call Lori George at 767-8331. Offer expires 12/31/08.

**Simply Unique, 100 East Hartford:** 15% discount on all items excluding Bells of Vienna. Call Al or Linda at 716-9145. Offer expires 12/31/08.

**Spray's Jewelry, 210 East Grand:** 20% discount on all merchandise excluding class rings and repairs and sale items. Call Carter Buller at 762-1604. Offer expires 12/31/08.

**Steamatic Carpet, 507 S. Pine:** Minimum job is \$65.00 Receive at 10% discount on \$75.00—\$100.00 job. Any job over \$100.00 will receive 15% off. Ask about discounts on Air duct cleaning! Call Jackie at 762-7586. Offer expires 12/31/08.

**Take Ten Tire & Lube, 3015 N. 14th:** Your one stop shop for all your automotive needs! \$3 off full service oil change, free brake & tire inspection. Give us a call 580-762-5919. Offer expires 12/31/08.

**The Ranch Wellness Center, 1043 N. Union:** 15% off any service. Call 762-1500 for your appointment today. Offer expires 12/31/2008.

**The U.P.S. Store., 522 North 14th:** \$3 off Package Service for Shipment from the U.P.S. Store. Call Pam Childs at 762-6225. Offer expires 12/31/08.

**Throop Propane Company, Highway 177 South:** \$2 off any 20 lb gas grill fill. Call Leslie Throop at 765-3645. Offer expires 12/31/08.

**Village Green Apartments, 2700 N. 5th St.:** \$50 off first month's rent with 6 month lease on 2BR apt. Call 762-0017. Ask for Paula. Offer expires 12/31/08.

**Visual Solutions, Inc., 211 N. 2nd St.:** Free order of business cards (Qty 250) with first order over \$100, to new (Member) customers. Call Roger or Wendy at 762-2054. No expiration date.

**What a Cowgirl Wants, 102 N. 2nd St.:** 15% off a purchase of \$30 or more. Offer expires 12/31/2008.

**Is Your Business Here? If not, call the Chamber to promote your business. This is a benefit of being a member and there is no cost to you Call Debbie Robinson at 765-4400 to take advantage of free advertising.**

**Ponca City Area Chamber of Commerce**

**Proudly announces our**  
**2008 BOARD OF DIRECTORS**

- Brett Austin** RCB Bank/Pioneer
- Earl Ball** Earl Ball Insurance Agency
- Andy Wachtel** Ponca City Medical Center
- Troy Campbell** Home National Bank
- Jim Cochran** Ponca Plaza, Inc.
- Debbie Covey** First Council Casino
- Steve Crank** Oklahoma State Employment Services
- Lee Evans** Evans & Associates, Inc.
- Natalie Fraser** Lindsay Manufacturing, Inc.
- Mary Graham** ConocoPhillips
- Derrin Hiatt** Baumert, Cummings, Hiatt & Young
- Scott Jackson** Boettcher, Martin, Jean & Jackson
- Dr. Roger Stacy** Northern Oklahoma College
- Justin Krebs** First National Bank of Oklahoma
- Molly Kyler** Pioneer Technology Center
- Sue Lunsford** Community Volunteer
- Verona Mair** The Gift Shoppe/The Emporium
- Dr. Doug Major** Pioneer Technology Center
- Janet Martin** Eastman National Bank
- Homer Nicholson** Mayor of Ponca City
- Dr. David Pennington** Ponca City Public Schools
- Ryan Schwabe** Baskin, Stevens & Freeland, PC
- Daren Wilson** Albright Insurance Agency



The Chamber's Governmental Affairs Committee hosted Ponca Politics with candidates for the Oklahoma House of Representatives Rep. Ken Luttrell and Brent Colle in October. Pictured are l-r Molly Kyler Chairperson for Governmental Affairs Committee, Rep. Ken Luttrell, Brent Colle and Chamber Chairperson Janet Martin. Don't forget to vote November 4th.

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**Ponca City, Oklahoma 74602**



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Ponca City Area Chamber of Commerce

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